

SEATTLE *January 15th weekly report*

PRICE
SEGMENT

■ ACTIVE LISTINGS
■ PENDING SALES

% SOLD
THIS WEEK

MARKET
TREND

WEST SEATTLE

| | | | | | |
|--------|---------------------|----|----|-----|------------------------|
| ALL | All Segments | 13 | 52 | 25% | Strongly Favors Seller |
| LUXURY | \$1.5 M and above | 0 | 6 | 0% | Strongly Favors Buyer |
| HIGH | \$900,000-\$1.5 M | 1 | 15 | 7% | Balanced |
| MID | \$600,000-\$900,000 | 9 | 19 | 47% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 3 | 12 | 25% | Strongly Favors Seller |

SOUTH SEATTLE

| | | | | | |
|--------|---------------------|----|----|-----|------------------------|
| ALL | All Segments | 10 | 59 | 17% | Strongly Favors Seller |
| LUXURY | \$1.5 M and above | 1 | 4 | 25% | Strongly Favors Seller |
| HIGH | \$900,000-\$1.5 M | 1 | 6 | 17% | Strongly Favors Seller |
| MID | \$600,000-\$900,000 | 5 | 26 | 19% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 3 | 23 | 13% | Favors Seller |

CENTRAL SEATTLE

| | | | | | |
|--------|-------------------|---|----|-----|------------------------|
| ALL | All Segments | 9 | 47 | 19% | Strongly Favors Seller |
| LUXURY | \$2 M and above | 0 | 18 | 0% | Strongly Favors Buyer |
| HIGH | \$1.2 M-\$2 M | 0 | 13 | 0% | Strongly Favors Buyer |
| MID | \$800,000-\$1.2 M | 7 | 9 | 78% | Strongly Favors Seller |
| ENTRY | Under \$800,000 | 2 | 7 | 29% | Strongly Favors Seller |

SEATTLE *January 15th weekly report*

PRICE
SEGMENT

■ ACTIVE LISTINGS
■ PENDING SALES

% SOLD
THIS WEEK

MARKET
TREND

QUEEN ANNE & MAGNOLIA

| PRICE SEGMENT | PRICE RANGE | ACTIVE LISTINGS | PENDING SALES | TOTAL | % SOLD THIS WEEK | MARKET TREND |
|---------------|-------------------|-----------------|---------------|-------|------------------|-----------------------|
| ALL | All Segments | 2 | 37 | 39 | 5% | Balanced |
| LUXURY | \$2 M and above | 0 | 14 | 14 | 0% | Strongly Favors Buyer |
| HIGH | \$1.2 M-\$2 M | 1 | 8 | 9 | 11% | Favors Seller |
| MID | \$800,000-\$1.2 M | 1 | 8 | 9 | 11% | Favors Seller |
| ENTRY | Under \$800,000 | 0 | 7 | 7 | 0% | Strongly Favors Buyer |

BALLARD & GREENLAKE

| PRICE SEGMENT | PRICE RANGE | ACTIVE LISTINGS | PENDING SALES | TOTAL | % SOLD THIS WEEK | MARKET TREND |
|---------------|---------------------|-----------------|---------------|-------|------------------|------------------------|
| ALL | All Segments | 15 | 16 | 31 | 48% | Strongly Favors Seller |
| LUXURY | \$1.5 M and above | 0 | 4 | 4 | 0% | Strongly Favors Buyer |
| HIGH | \$900,000-\$1.5 M | 1 | 7 | 8 | 13% | Favors Seller |
| MID | \$600,000-\$900,000 | 12 | 1 | 13 | 92% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 2 | 4 | 6 | 33% | Strongly Favors Seller |

NORTH SEATTLE

| PRICE SEGMENT | PRICE RANGE | ACTIVE LISTINGS | PENDING SALES | TOTAL | % SOLD THIS WEEK | MARKET TREND |
|---------------|---------------------|-----------------|---------------|-------|------------------|------------------------|
| ALL | All Segments | 9 | 27 | 36 | 25% | Strongly Favors Seller |
| LUXURY | \$1.5 M and above | 1 | 10 | 11 | 9% | Favors Seller |
| HIGH | \$900,000-\$1.5 M | 3 | 8 | 11 | 27% | Strongly Favors Seller |
| MID | \$600,000-\$900,000 | 5 | 5 | 10 | 50% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 0 | 4 | 4 | 0% | Strongly Favors Buyer |

EASTSIDE *January 15th weekly report*

PRICE
SEGMENT

■ ACTIVE LISTINGS
■ PENDING SALES

% SOLD
THIS WEEK

MARKET
TREND

RENTON HIGHLANDS

| | | | | | |
|--------|---------------------|---|----|-----|------------------------|
| ALL | All Segments | 5 | 44 | 11% | Favors Seller |
| LUXURY | \$1.5 M and above | 0 | 1 | 0% | Strongly Favors Buyer |
| HIGH | \$900,000-\$1.5 M | 0 | 17 | 0% | Strongly Favors Buyer |
| MID | \$600,000-\$900,000 | 2 | 10 | 20% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 3 | 16 | 19% | Strongly Favors Seller |

SOUTH EASTSIDE

| | | | | | |
|--------|-------------------|---|----|-----|------------------------|
| ALL | All Segments | 6 | 38 | 16% | Strongly Favors Seller |
| LUXURY | \$2 M and above | 0 | 8 | 0% | Strongly Favors Buyer |
| HIGH | \$1.2 M-\$2 M | 1 | 13 | 8% | Balanced |
| MID | \$800,000-\$1.2 M | 3 | 10 | 30% | Strongly Favors Seller |
| ENTRY | Under \$800,000 | 2 | 7 | 29% | Strongly Favors Seller |

MERCER ISLAND

| | | | | | |
|--------|-----------------|---|----|----|-----------------------|
| ALL | All Segments | 0 | 30 | 0% | Strongly Favors Buyer |
| LUXURY | \$4 M and above | 0 | 9 | 0% | Strongly Favors Buyer |
| HIGH | \$2 M-\$4 M | 0 | 11 | 0% | Strongly Favors Buyer |
| MID | \$1.2 M-\$2 M | 0 | 9 | 0% | Strongly Favors Buyer |
| ENTRY | Under \$1.2 M | 0 | 1 | 0% | Strongly Favors Buyer |

EASTSIDE *January 15th weekly report*

PRICE
SEGMENT

■ ACTIVE LISTINGS
■ PENDING SALES

% SOLD
THIS WEEK

MARKET
TREND

WEST BELLEVUE

| | | | | | |
|--------|-----------------|---|----|-----|------------------------|
| ALL | All Segments | 3 | 49 | 6% | Balanced |
| LUXURY | \$4 M and above | 0 | 20 | 0% | Strongly Favors Buyer |
| HIGH | \$2.5 M-\$4 M | 0 | 17 | 0% | Strongly Favors Buyer |
| MID | \$1.5 M-\$2.5 M | 2 | 7 | 29% | Strongly Favors Seller |
| ENTRY | Under \$1.5 M | 1 | 5 | 20% | Strongly Favors Seller |

EAST BELLEVUE

| | | | | | |
|--------|-------------------|---|----|------|------------------------|
| ALL | All Segments | 3 | 19 | 16% | Strongly Favors Seller |
| LUXURY | \$2 M and above | 0 | 6 | 0% | Strongly Favors Buyer |
| HIGH | \$1.2 M-\$2 M | 0 | 6 | 0% | Strongly Favors Buyer |
| MID | \$800,000-\$1.2 M | 2 | 6 | 33% | Strongly Favors Seller |
| ENTRY | Under \$800,000 | 1 | 1 | 100% | Strongly Favors Seller |

EAST LAKE SAMMAMISH

| | | | | | |
|--------|---------------------|----|-----|-----|------------------------|
| ALL | All Segments | 24 | 117 | 21% | Strongly Favors Seller |
| LUXURY | \$1.5 M and above | 2 | 22 | 9% | Favors Seller |
| HIGH | \$900,000-\$1.5 M | 8 | 52 | 15% | Favors Seller |
| MID | \$600,000-\$900,000 | 6 | 31 | 19% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 8 | 12 | 67% | Strongly Favors Seller |

EASTSIDE *January 15th weekly report*

PRICE
SEGMENT

■ ACTIVE LISTINGS
■ PENDING SALES

% SOLD
THIS WEEK

MARKET
TREND

REDMOND

| | | | | | |
|--------|-------------------|---|----|-----|------------------------|
| ALL | All Segments | 4 | 31 | 13% | Favors Seller |
| LUXURY | \$2 M and above | 0 | 5 | 0% | Strongly Favors Buyer |
| HIGH | \$1.2 M-\$2 M | 0 | 7 | 0% | Strongly Favors Buyer |
| MID | \$800,000-\$1.2 M | 4 | 5 | 80% | Strongly Favors Seller |
| ENTRY | Under \$800,000 | 0 | 14 | 0% | Strongly Favors Buyer |

KIRKLAND

| | | | | | |
|--------|-------------------|---|----|-----|------------------------|
| ALL | All Segments | 4 | 36 | 11% | Favors Seller |
| LUXURY | \$2 M and above | 0 | 18 | 0% | Strongly Favors Buyer |
| HIGH | \$1.2 M-\$2 M | 3 | 12 | 25% | Strongly Favors Seller |
| MID | \$800,000-\$1.2 M | 1 | 5 | 20% | Strongly Favors Seller |
| ENTRY | Under \$800,000 | 0 | 1 | 0% | Strongly Favors Buyer |

JUANITA & WOODINVILLE

| | | | | | |
|--------|---------------------|----|----|-----|------------------------|
| ALL | All Segments | 15 | 93 | 16% | Strongly Favors Seller |
| LUXURY | \$1.5 M and above | 0 | 21 | 0% | Strongly Favors Buyer |
| HIGH | \$900,000-\$1.5 M | 6 | 35 | 17% | Strongly Favors Seller |
| MID | \$600,000-\$900,000 | 6 | 19 | 32% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 3 | 18 | 17% | Strongly Favors Seller |

CONDOS *January 15th weekly report*

PRICE
SEGMENT

■ ACTIVE LISTINGS
■ PENDING SALES

% SOLD
THIS WEEK

MARKET
TREND

DOWNTOWN BELLEVUE CONDOS

| | | | | | |
|--------|---------------------|---|---|-----|------------------------|
| ALL | All Segments | 3 | 9 | 33% | Strongly Favors Seller |
| LUXURY | \$1.5 M and above | 1 | 3 | 33% | Strongly Favors Seller |
| HIGH | \$900,000-\$1.5 M | 1 | 2 | 50% | Strongly Favors Seller |
| MID | \$600,000-\$900,000 | 1 | 3 | 33% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 0 | 1 | 0% | Strongly Favors Buyer |

DOWNTOWN SEATTLE CONDOS

| | | | | | |
|--------|---------------------|---|----|-----|------------------------|
| ALL | All Segments | 5 | 43 | 12% | Favors Seller |
| LUXURY | \$1.5 M and above | 2 | 18 | 11% | Favors Seller |
| HIGH | \$900,000-\$1.5 M | 1 | 14 | 7% | Balanced |
| MID | \$600,000-\$900,000 | 2 | 9 | 22% | Strongly Favors Seller |
| ENTRY | Under \$600,000 | 0 | 2 | 0% | Strongly Favors Buyer |

The Market Talks provides a weekly statistical overview of active listings, pending sales and the rate of absorption by neighborhood and price segment throughout the Seattle-Eastside region.

The market favors home sellers when the % of homes sold (absorption rate) is higher, and favors buyers when the % of homes sold is lower. You can find in-depth monthly reports along with quarterly and annual reports on TheMarketTalks.com.

This report does not account for the nuances of individual properties. For a more detailed analysis of your current or potential real estate holdings, contact your Windermere Mercer Island broker.