

THE MARKET TALKS

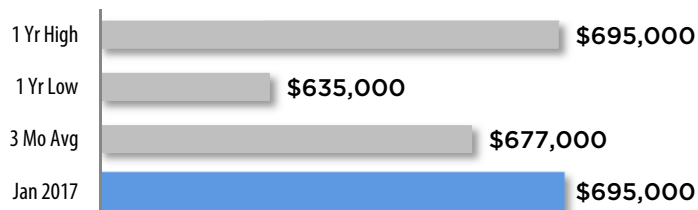
monthly real estate report



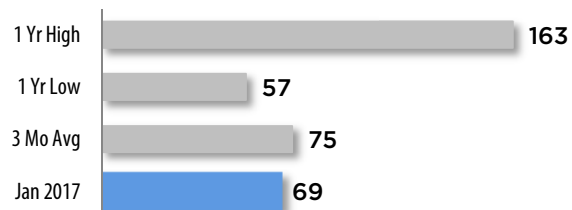
Ballard-Greenlake

January 2017

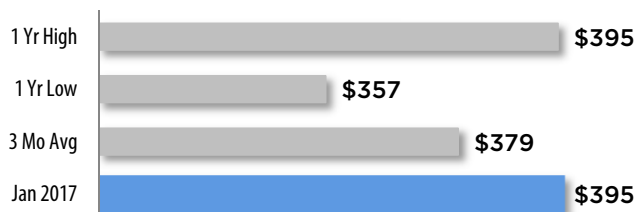
MEDIAN SALE PRICE **\$695,000**



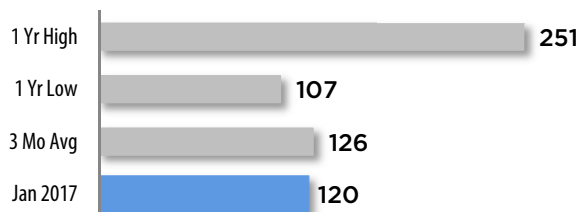
NUMBER OF HOMES FOR SALE **69**



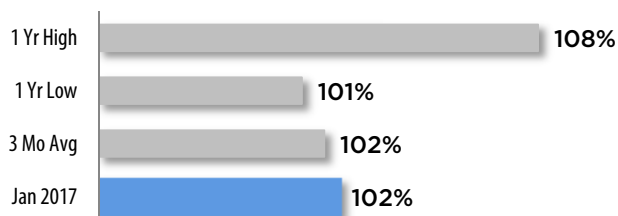
AVERAGE COST PER SQUARE FOOT **\$395**



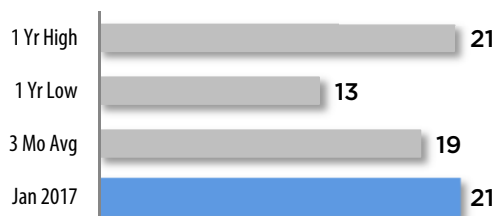
NUMBER OF PENDING SALES **120**



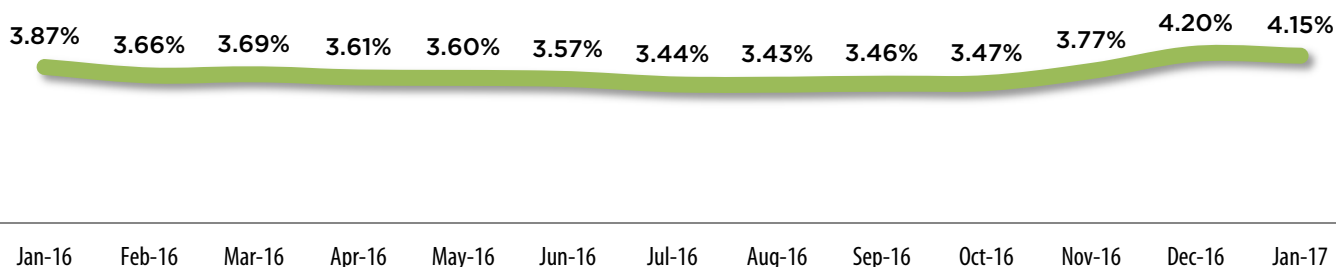
LIST PRICE TO SALE PRICE RATIO **102%**



AVERAGE DAYS ON MARKET **21**



AVERAGE 30-YEAR FIXED INTEREST RATE **4.15%**



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